

# FORD OPTIONS

The brand new way to drive **a brand new Ford.**



## Deposit

You get to choose your own deposit, the length of your agreement (24, 36 or 48 months) and your anticipated annual mileage (20k, 30k, 40k kilometres).



## Balance

Ford deducts your deposit and the vehicle's Guaranteed Future Value (GFV) at the start of the agreement, so your monthly payments are based on the balance, plus the interest on this and the GFV.



## Guaranteed Future Value

At the end of your agreement your Ford will have a GFV. At this stage you will be able to choose to Renew, Retain or Return your Ford, subject to our excess mileage and Fair Wear and Tear standards.

## Benefits

- The opportunity to drive a new Ford passenger vehicle more often.
- Fixed regular payments to suit your needs.
- GFV provides peace of mind and protection from any unexpected fall in used vehicle prices.
- Reduced exposure to major service and repair bills.
- Flexibility – at the end of the agreement you can Renew, Retain or Return your Ford (see below).
- The option to own the vehicle at the end of the agreement.



Go Further

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We call it Ford **OPTIONS**, because we give you three great options at the end of your agreement.

## Option 1

### Renew: Choose another vehicle

If you would like to renew your Ford you can trade it in at your Ford Dealer, or sell it privately if you prefer. Your Ford Dealer will assist you with the process, including settlement of your outstanding balance on your behalf. Please remember, however, that the responsibility of settling the financial balance remains yours. You may use any excess value over the GFV as a deposit towards your new Ford.

## Option 2

### Retain: Keep the vehicle

Ford **OPTIONS** also gives you the flexibility to own the vehicle at the end of the agreement. All you need to do, assuming all payments have been made, is arrange payment or refinancing of the GFV, which was deducted at the start of your agreement.

## Option 3

### Return: Hand the vehicle back

Your pre-agreed GFV gives you protection against any unexpected fall in used vehicle prices. If you would like to return your vehicle, your Ford Dealer will arrange a vehicle appraisal. As long as your vehicle meets our Fair Wear and Tear standards, is within the agreed mileage, and your account is up-to-date, there will be nothing further to pay. Additional charges will be made if you exceed the agreed mileage or if your vehicle does not meet our Fair Wear and Tear standards.

We'll contact you before the end of your Ford **OPTIONS** agreement to make sure you have plenty of time to decide which option is right for you.

## Renewing your Ford before the end of your agreement

With Ford **OPTIONS**, you're in complete control, with the flexibility to renew your Ford at any time during your agreement. For example, you may want to take advantage of a current promotion. Your Ford Dealer will assist you with the process, including settlement of your outstanding balance on your behalf. Please remember, however, that the responsibility of settling the financial balance remains yours.

## Eligibility

Ford **OPTIONS** is available to retail customers on ALL Ford passenger vehicles.

## Subject to Terms and Conditions

FFS Finance South Africa (RF) Proprietary Limited, trading as Ford **CREDIT**, is an Authorised Financial Services Provider (FSP31946) and Registered Credit Provider (NCRCP72).



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## Deposit

At this stage you choose your deposit, length of agreement (24, 36 or 48 months) and anticipated annual mileage (20k, 30k or 40k kilometres).



## Balance

Ford deducts your deposit and the vehicle's Guaranteed Future Value (GFV) at the start of the agreement. Your regular payments are based on the balance, plus the interest on this and the GFV.



## Guaranteed Future Value\*

At the end of the agreement your vehicle will have a GFV. At this stage you will have three options:

**Renew:** Choose another vehicle.

**Retain:** Keep the vehicle by paying or refinancing the GFV.

**Return:** Hand the vehicle back.

We'll contact you before the end of your Ford **OPTIONS** agreement to make sure you have plenty of time to decide which option is right for you.

*\*Subject to T&Cs*

